

FARMERS' QUESTIONNAIRE
KOSHER CHICKEN FROM CANADA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than December 16, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning kosher chicken from Canada (inv. No. 731-TA-1062 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm farmed chicken (as defined in the instruction booklet) at any time since January 1, 2000?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition? Please explain.

Support Oppose Take no position

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930, will provide a list of firms supporting the petition to the Customs Service for possible distribution of any antidumping duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes No (that is, I do not wish my position on the petition to be made public)

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing kosher chicken from Canada into the United States or which are engaged in exporting kosher chicken from Canada to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are also engaged in farming chicken?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Does your firm have any related firms, either domestic or foreign, which are engaged in processing kosher chicken?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Debra Baker (202-205-3180). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. _____ E-mail address _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. Has your firm experienced any openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of farming because of shortages of materials; or any other change in the character of your operations or organization relating to the farming of chicken since January 1, 2000?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm farm other products on the same land or with the same equipment and machinery used in the farming of chicken destined to become kosher chicken?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products farmed on same land or equipment and share of total production in 2002 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Chicken for non-kosher processing	_____	_____	_____
_____	_____	_____	_____

II-4. Please describe the constraint(s) that set the limit(s) on your farming capabilities.

II-5. Does your firm farm other products using the same production and related workers employed to farm chicken destined to become kosher chicken?

No Yes--List the following information.

Basis for allocation of employment data (e.g., sales): _____

Products farmed using the same workers and share of total production in 2002 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Chicken for non-kosher processing	_____	_____	_____
_____	_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the farming of chicken destined to become kosher chicken?

No Yes--Name firm: _____

Please describe the details of the toll agreement: _____

II-7. Since January 1, 2000, has your firm supplied chickens to *non-kosher* chicken processor(s)?

No Yes--Identify (i.e., name and address) the non-kosher chicken processor(s):

II-8. Since January 1, 2000, has your firm processed any non-kosher chicken?

No Yes--Report your amount processed (in 1,000 pounds).

2000: _____

2002: _____

2001: _____

January-September 2003: _____

II-9. Since January 1, 2000, has your firm supplied chickens to kosher chicken processor(s)?

No Yes--Identify (i.e., name and address) the kosher chicken processor(s):

II-10. Since January 1, 2000, has your firm processed any kosher chicken?

No Yes--**COMPLETE AND RETURN THE ENCLOSED PROCESSORS' QUESTIONNAIRE**

II-11. Are all your chickens sold to kosher chicken processor(s) sold live?

No Yes

II-12. Are all your chickens sold to non-kosher chicken processor(s) sold live?

No Yes

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. Report your firm's farming capacity (destined for kosher and nonkosher chicken processing), farming production, and shipments, inventories, and employment related to the production of chicken destined to become kosher chicken in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-September	
	2000	2001	2002	2002	2003
AVERAGE FARMING CAPACITY ¹ (quantity)					
BEGINNING-OF-PERIOD INVENTORIES (quantity)					
FARMING PRODUCTION (quantity)					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption:					
Quantity of internal consumption					
Value ² of internal consumption					
Transfers to related firms:					
Quantity of transfers to related firms					
Value ² of transfers to related firms					
EXPORT SHIPMENTS: ³					
Quantity of export shipments					
Value of export shipments					
END-OF-PERIOD INVENTORIES ⁴ (quantity)					
U.S. SHIPMENTS TO PROCESSORS (quantity)					
U.S. SHIPMENTS TO OTHERS ⁵ (quantity)					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs (1,000 hours)					
WAGES PAID TO PRWs (value)					

¹ The farming capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate farming capacity, and explain any changes in reported capacity (use additional pages as necessary). Please include the pounds per chicken conversion factor used to calculate capacity.

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below:

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁵ Please specify: _____

II-14. If you reported transfers to related firms in question II-13, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to John Fry (202-708-4157 or jfry@usitc.gov).

III-1. Who should be contacted regarding the requested financial information?
List the names, titles, and phone numbers (including extensions) of the people who actually prepared and/or have actual knowledge of this response.

Company contact: _____
Name and title
_____ Ext. _____
Phone No. _____ Fax No. _____ E-mail address _____

Your company's World Wide Website: _____

III-2. Briefly describe your Financial Accounting system.

A. When does your fiscal year end (month and day)? _____

If your fiscal year changed during the periods examined, explain below:

B. 1. Please check the term which best describes your organization: Proprietorship ___
Partnership ___ Corporation ___ Other (specify) _____

2. Does your firm prepare profit/loss statements for the subject merchandise: Yes ___ No ___

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10K's)? Please check relevant items below.
Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___
Monthly ___ quarterly ___ semi-annually ___ annually ___
Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

Note: The Commission may request your company to submit copies of your financial statements including internal profit/loss statements.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.)

III-4. Describe briefly your submission methodology, including allocation basis, if any, particularly for COGS, SG&A, and interest expense and other income and expenses.

III-5. Other products.--Please list any other products you produced in the facilities in which you produced ready to cook kosher chickens, chicken legs, and/or chicken breasts, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

<u>Product(s)</u>	<u>Share of sales</u>
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-6. Operations on ready to cook kosher chickens, chicken legs, and/or chicken breasts.--Report the revenue and related cost information requested below on the ready to cook kosher chickens, chicken legs, and/or chicken breasts operations of your U.S. establishment(s).¹ Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in pounds, value in dollars)					
Item	Fiscal years ended--			January-September	
	2000	2001	2002	2002	2003
Net sales quantities: ²					
Net sales values: ²					
Operating expenses:³					
Cost of purchasing chicks					
Feed and/or pasture costs ⁴					
Housing, cages, fencing, and feeders ⁵					
Vaccination and medication costs					
Sanitation, pest control, and waste and carcass disposal costs ⁶					
Land rent and/or mortgage payments					
Labor					
Insurance					
Interest ⁷					
Depreciation					
Transportation to processors					
All other expenses					
Total operating expenses					
Net income or (loss) before income taxes					
Other items:					
Capital expenditures					
Total assets					
¹ Include only sales (whether domestic or export) and costs related to your U.S. farming operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ³ Operating expenses related to ready to cook kosher chickens, chicken legs, and/or chicken breasts only. ⁴ Including pasture watering. ⁵ Including repairs. ⁶ Net of any revenue from waste sold as fertilizer. ⁷ Excluding mortgage interest.					

PART IV.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for chicken destined for kosher chicken processing during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of such chicken that each of these customers accounted for in 2002.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2002 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					