

PRODUCERS' QUESTIONNAIRE
STEEL

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be Received by the Commission By July 30, 2001

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-201-73, Steel, under section 202 of the Trade Act of 1974 (19 U.S.C. 2252). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 202 of the Trade Act of 1974. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).**

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

PLEASE SEE PAGE 2 FOR A LIST OF PRODUCT CATEGORIES INCLUDED IN THIS INVESTIGATION

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission. Section 202(a)(8) of the Trade Act states that the procedures concerning the release of confidential business information set forth in section 332(g) of the Tariff Act of 1930 (19 U.S.C. 1332(g)) shall apply with respect to information received by the Commission in the course of investigations under sections 201-204 of the Trade Act. Section 332(g) provides that "the Commission may not release information which the Commission considers to be confidential business information unless the party submitting the confidential business information had notice, at the time of submission, that such information would be released by the Commission, or such party subsequently consents to the release of the information."

The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign appropriate non-disclosure agreements.

The undersigned also acknowledges that the Commission, and its employees and contract personnel (1) may use the information you provide in this questionnaire and throughout this investigation, in any other investigations conducted by the Commission under part I of Title II of the Trade Act of 1974 (the Act) arising out of any relief action taken by the President as a result of the Commission's determination in this investigation; (2) may provide such information to the President, including in a confidential version of the report that the Commission transmits to the President, should the Commission transmit a confidential version; and (3) will share with the Secretaries of Commerce and Labor, as required by Executive Order 11913, issued April 26, 1976 (41 F.R. 17721), any factual data on sales, production, employment, and financial experience collected from firms in parts II and III of this questionnaire.

The Commission will disclose the information you provide to authorized representatives of interested parties under administrative protective order in accordance with 19 CFR 206.17.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

1. Has your firm produced any of the following (as they are defined in the instruction booklet) since January 1, 1996?

Carbon & Alloy Flat Products	Carbon & Alloy Long Products	Carbon & Alloy Tubular Products	Stainless & Tool Steel Products
Slabs G No G Yes If yes complete pp. 6, 7, 73-78, and 113	Ingots, billets, and blooms G No G Yes If yes complete pp. 20, 21, 73-78, 86, and 123	Seamless tubular products other than OCTG G No G Yes If yes complete pp. 40, 41, 74-78, 96, 135, and 136	Slabs, ingots, billets, and blooms G No G Yes If yes complete pp. 50, 51, 74-78, 101, and 142
Plate G No G Yes If yes complete pp. 8, 9, 73-78, 80, and 114	Hot-rolled bar and light shapes G No G Yes If yes complete pp. 22, 23, 73-78, 87, and 124	Seamless OCTG G No G Yes If yes complete pp. 42, 43, 74-78, 97, and 137	Cut-to-length plate G No G Yes If yes complete pp. 52, 53, 74-78, 102, and 143
Hot-rolled sheet, strip, & coils G No G Yes If yes complete pp. 10, 11, 73-78, 81, 115, and 116	Cold-finished bar G No G Yes If yes complete pp. 24, 25, 73-78, 88, 125, and 126	Welded tubular products other than OCTG G No G Yes If yes complete pp. 44, 45, 74-78, 98, 138, and 139	Bar and light shapes G No G Yes If yes complete pp. 54, 55, 74-78, 103, 144, and 145
Cold-rolled sheet and strip, other than GOES G No G Yes If yes complete pp. 12, 13, 73-78, 82, 117, and 118	Rebar G No G Yes If yes complete pp. 26, 27, 73-78, 89, and 127	Welded OCTG G No G Yes If yes complete pp. 46, 47, 74-78, 99, 140	Rod G No G Yes If yes complete pp. 56, 57, 74-78, 104, and 146
GOES G No G Yes If yes complete pp. 14, 15, 73-78, 83, and 119	Rails and railway products G No G Yes If yes complete pp. 28, 29, 73-78, 90, and 128	Flanges, fittings, and tool joints G No G Yes If yes complete pp. 48, 49, 74-78, 100, and 141	Tool steel, all forms G No G Yes If yes complete pp. 58, 59, 74-78, 105, and 147
Corrosion-resistant & other coated sheet and strip G No G Yes If yes complete pp. 16, 17, 73-78, 84, 120, and 121	Wire G No G Yes If yes complete pp. 30, 31, 73-78, 91, and 129		Wire G No G Yes If yes complete pp. 60, 61, 74-78, 106, and 148
Tin mill products G No G Yes If yes complete pp. 18, 19, 73-78, 85, and 122	Strand, rope, cable, and cordage G No G Yes If yes complete pp. 32, 33, 73-78, 92, and 130		Woven Cloth G No G Yes If yes complete pp. 62, 63, 74-78, 107, and 149
	Nails, staples, and woven cloth G No G Yes If yes complete pp. 34, 35, 73-78, 93, and 131		Rope G No G Yes If yes complete pp. 64, 65, 74-78, 108, and 150
	Heavy structural shapes and sheet piling G No G Yes If yes complete pp. 36, 37, 73-78, 94, and 132		Seamless tubular products G No G Yes If yes complete pp. 66, 67, 74-78, 109, and 151
	Fabricated structural units G No G Yes If yes complete pp. 38, 39, 73-78, 95, 133, and 134		Welded tubular products G No G Yes If yes complete pp. 68, 69, 74-78, 110, and 152
			Flanges and fittings G No G Yes If yes complete pp. 70, 71, 74-78, 111, 153

2. Please indicate your position with regard to the granting of import relief for each product category (as they are defined in the instruction booklet) listed below.

Carbon & Alloy Flat Products	Carbon & Alloy Long Products	Carbon & Alloy Tubular Products	Stainless & Tool Steel Products
Slabs Do you support relief for this product? G Yes G No G No position	Ingots, billets, and blooms Do you support relief for this product? G Yes G No G No position	Seamless tubular products other than OCTG Do you support relief for this product? G Yes G No G No position	Slabs, ingots, billets, and blooms Do you support relief for this product? G Yes G No G No position
Plate Do you support relief for this product? G Yes G No G No position	Hot-rolled bar and light shapes Do you support relief for this product? G Yes G No G No position	Seamless OCTG Do you support relief for this product? G Yes G No G No position	Cut-to-length plate Do you support relief for this product? G Yes G No G No position
Hot-rolled sheet, strip, & coils Do you support relief for this product? G Yes G No G No position	Cold-finished bar Do you support relief for this product? G Yes G No G No position	Welded tubular products other than OCTG Do you support relief for this product? G Yes G No G No position	Bar and light shapes Do you support relief for this product? G Yes G No G No position
Cold-rolled sheet and strip, other than GOES Do you support relief for this product? G Yes G No G No position	Rebar Do you support relief for this product? G Yes G No G No position	Welded OCTG Do you support relief for this product? G Yes G No G No position	Rod Do you support relief for this product? G Yes G No G No position
GOES Do you support relief for this product? G Yes G No G No position	Rails and railway products Do you support relief for this product? G Yes G No G No position	Flanges, fittings, and tool joints Do you support relief for this product? G Yes G No G No position	Tool steel, all forms Do you support relief for this product? G Yes G No G No position
Corrosion-resistant & other coated sheet and strip Do you support relief for this product? G Yes G No G No position	Wire Do you support relief for this product? G Yes G No G No position		Wire Do you support relief for this product? G Yes G No G No position
Tin mill products Do you support relief for this product? G Yes G No G No position	Strand, rope, cable, and cordage Do you support relief for this product? G Yes G No G No position		Woven Cloth Do you support relief for this product? G Yes G No G No position
	Nails, staples, and woven cloth Do you support relief for this product? G Yes G No G No position		Rope Do you support relief for this product? G Yes G No G No position
	Heavy structural shapes and sheet piling Do you support relief for this product? G Yes G No G No position		Seamless tubular products Do you support relief for this product? G Yes G No G No position
	Fabricated structural units Do you support relief for this product? G Yes G No G No position		Welded tubular products Do you support relief for this product? G Yes G No G No position
			Flanges and fittings Do you support relief for this product? G Yes G No G No position

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436; and to the Office of Management and Budget, Paperwork Reduction Project (3117-0016), Washington, DC 20503.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-4. Is your firm owned, in whole or in part, by any other firm?

G No **G** Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing steel products from any country into the United States or which are engaged in exporting steel products from any country to the United States?

G No **G** Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of steel products?

G No **G** Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. On a separate page, please identify any developments during the last ten years that resulted in certain steel products under investigation being imported into the United States in such increased quantities as to have an adverse impact on the domestic industry[ies] during the period January 1996-June 2001. For each development, please describe the development, when it occurred, and whether it was unexpected.

I-8. Has your firm experienced any plant openings, relocations, expansions, modernizations, acquisitions, consolidations, closures, shutdowns, outages, curtailment of production because of shortage of materials or labor, or any other intra-company changes that have adversely affected the production quantity or quality of steel since January 1, 1996?

G No **G** Yes--Supply details as to the time, nature, and significance of such changes.

I-9. Since January 1, 1996, has your firm imported any of the investigated steel products from any country?

G No **G** Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION

Carbon and alloy flat products--Slabs.--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.

Fax No. Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-1. **Carbon and alloy flat products--Slabs.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy slabs** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity</i> of commercial shipments							
<i>Value</i> of commercial shipments							
Internal consumption/company transfers:							
<i>Quantity</i> of internal consumption/transfers							
<i>Value</i> ² of internal consumption/transfers							
EXPORT SHIPMENTS: ³							
<i>Quantity</i> of export shipments							
<i>Value</i> of export shipments							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts): _____</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="radio"/> Yes <input type="radio"/> No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--Plate (including cut-to-length plate and clad plate).--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. _____
Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. **Carbon and alloy flat products--Plate (including cut-to-length plate and clad plate).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **plate (including cut-to-length plate and clad plate)** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--Hot-rolled sheet and strip (including plate in coils)--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Carbon and alloy flat products--Hot-rolled sheet and strip (including plate in coils).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy hot-rolled sheet and strip (including plate in coils)** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--Cold-rolled sheet and strip other than GOES (grain-oriented electrical steel).--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. _____
Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. **Carbon and alloy flat products--Cold-rolled sheet and strip other than GOES (grain-oriented electrical steel).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy cold-rolled sheet and strip other than GOES** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity</i> of commercial shipments							
<i>Value</i> of commercial shipments							
Internal consumption/company transfers:							
<i>Quantity</i> of internal consumption/transfers							
<i>Value</i> ² of internal consumption/transfers							
EXPORT SHIPMENTS:³							
<i>Quantity</i> of export shipments							
<i>Value</i> of export shipments							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--GOES (grain-oriented electrical steel)--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. **Carbon and alloy flat products--GOES (grain-oriented electrical steel).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy GOES** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--Corrosion-resistant and other coated sheet and strip.--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. **Carbon and alloy flat products--Corrosion-resistant and other coated sheet and strip.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy corrosion-resistant and other coated sheet and strip** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy flat products--Tin mill products.--Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. _____
Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **Carbon and alloy flat products--Tin mill products.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy tin mill products** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

(Quantity in short tons, value in \$1,000)							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (quantity) ¹							
BEGINNING-OF-PERIOD INVENTORIES (quantity)							
PRODUCTION (quantity)							
U.S. SHIPMENTS:							
Commercial shipments:							
Quantity of commercial shipments							
Value of commercial shipments							
Internal consumption/company transfers:							
Quantity of internal consumption/transfers							
Value ² of internal consumption/transfers							
EXPORT SHIPMENTS:³							
Quantity of export shipments							
Value of export shipments							
END-OF-PERIOD INVENTORIES ⁴ (quantity)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (quantity)							
END-USERS (quantity)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (1,000 hours)							
WAGES PAID TO PRWs (value)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Ingots, billets, and blooms.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **Carbon and alloy long products--Ingots, billets, and blooms.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy ingot, billets, and blooms** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Hot-rolled bar and light shapes.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **Carbon and alloy long products--Hot-rolled bar and light shapes.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy hot-rolled bar and light shapes** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Cold-finished bar--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Carbon and alloy long products--Cold-finished bar.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy cold-finished bar** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value</i> ² <i>of internal consumption/transfers</i>							
EXPORT SHIPMENTS: ³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts): ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____ ³ Identify your principal export markets: _____ ⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Rebar--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address
_____	_____

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **Carbon and alloy long products--Rebar.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy rebar** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

(Quantity in short tons, value in \$1,000)							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (quantity) ¹							
BEGINNING-OF-PERIOD INVENTORIES (quantity)							
PRODUCTION (quantity)							
U.S. SHIPMENTS:							
Commercial shipments:							
Quantity of commercial shipments							
Value of commercial shipments							
Internal consumption/company transfers:							
Quantity of internal consumption/transfers							
Value ² of internal consumption/transfers							
EXPORT SHIPMENTS:³							
Quantity of export shipments							
Value of export shipments							
END-OF-PERIOD INVENTORIES ⁴ (quantity)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (quantity)							
END-USERS (quantity)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (1,000 hours)							
WAGES PAID TO PRWs (value)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Rails and railway products.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. **Carbon and alloy long products--Rails and railway products.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy rails and railway products** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Wire.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. **Carbon and alloy long products--Wire.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy wire** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Strand, rope, cable, and cordage.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address
_____	_____

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14. **Carbon and alloy long products--Strand, rope, cable, and cordage**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy strand, rope, cable, and cordage** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Nails, staples, and woven cloth--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15. **Carbon and alloy long products--Nails, staples, and woven cloth.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy nails, staples, and woven cloth** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts): _____</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Heavy structural shapes and sheet piling.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. **Carbon and alloy long products--Heavy structural shapes and sheet piling.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy heavy structural shapes and sheet piling** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy long products--Fabricated structural units.--Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. **Carbon and alloy long products--Fabricated structural units.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy fabricated structural units** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy tubular products and fittings--Seamless tubular products other than OCTG (oil country tubular goods)--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-18. **Carbon and alloy tubular products and fittings--Seamless tubular products other than OCTG (oil country tubular goods)**.--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy seamless tubular products and fittings other than OCTG** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy tubular products and fittings--Seamless OCTG (oil country tubular goods).--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-19. **Carbon and alloy tubular products and fittings--Seamless OCTG (oil country tubular goods).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy seamless OCTG** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy tubular products and fittings--Welded tubular products other than OCTG (oil country tubular goods)--

Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-20. Carbon and alloy tubular products--Welded tubular products other than OCTG (oil country tubular goods).--

Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy welded tubular products other than OCTG** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy tubular products and fittings--Welded OCTG (oil country tubular goods).--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-21. **Carbon and alloy tubular products--Welded OCTG (oil country tubular goods).**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy welded OCTG** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Carbon and alloy tubular products and fittings--Flanges, fittings, and tool joints.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. _____
Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-22. **Carbon and alloy tubular products--Flanges, fittings, and tool joints.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **carbon and alloy flanges, fittings, and tool joints** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products—Slabs, ingots, billets, and blooms.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes—On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes—On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes—On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-23. **Stainless and tool steel products—Slabs, ingots, billets, and blooms.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel slabs, ingots, billets, and blooms** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Cut-to-length plate.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-24. **Stainless and tool steel products--Cut-to-length plate.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel cut-to-length plate** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Bar and light shapes.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-25. **Stainless and tool steel products--Bar and light shapes.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless bar and light shapes** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Rod.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-26. **Stainless and tool steel products--Rod.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless rod** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="radio"/> Yes <input type="radio"/> No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Tool steel, all forms.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-27. **Stainless and tool steel products--Tool steel, all forms.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **tool steel** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Wire.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-28. **Stainless and tool steel products--Wire.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel wire** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Woven cloth.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-29. **Stainless and tool steel products--Woven cloth**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel woven cloth** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Rope--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____
Name and title Phone No.
_____ Fax No. _____
Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-30. **Stainless and tool steel products--Rope.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel rope** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Seamless tubular products.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
_____	_____
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-31. **Stainless and tool steel products--Seamless tubular products.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel seamless tubular products** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value² of internal consumption/transfers</i>							
EXPORT SHIPMENTS:³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							

¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

G Yes **G** No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Welded tubular products.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-32. **Stainless and tool steel products--Welded tubular products.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel welded tubular products** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (<i>quantity</i>) ¹							
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
PRODUCTION (<i>quantity</i>)							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value</i> ² <i>of internal consumption/transfers</i>							
EXPORT SHIPMENTS: ³							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (<i>quantity</i>)							
END-USERS (<i>quantity</i>)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (<i>1,000 hours</i>)							
WAGES PAID TO PRWs (<i>value</i>)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

Stainless and tool steel products--Flanges and fittings.--Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408).

- Who should be contacted in your firm regarding the information requested in part III?

Company contact: _____

Name and title	Phone No.
Fax No.	Email address

- Have your steel operations been injured?

G No **G** Yes--On a separate page(s) please describe (1) the impact of imports on your U.S. steel operations, and (2) identify and describe any factors other than increased imports into the U.S. market that are having an adverse impact on the operation of your industry. Please describe the role played by each factor that you identify.

- Since January 1, 1996, has your firm undertaken any efforts to compete more effectively in the U.S. market for steel products?

G No **G** Yes--On a separate page(s) please describe (1) any efforts made by your firm and/or its workers since January 1996 to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.). If you feel that any of these efforts have been made primarily to compete with imported steel products, please indicate. To the extent possible, furnish the Commission with memoranda, studies, or other documentation which indicate that such competitive efforts were undertaken primarily against imports of steel products.

- If you were to receive import relief as a result of this investigation, would your firm and/or its workers make adjustments in your operations producing steel products (in addition to those that you have described above) that will permit you to compete more effectively with imports of steel products after such relief expires?

G No **G** Yes--On a separate page(s), describe (1) the specific adjustment actions that would be made by your firm and/or its workers during a period of relief that will permit you to compete more effectively with imports after such relief expires, (2) the anticipated expenditure involved (in thousands of dollars), and (3) the specific competitive advantage expected to be gained by the adjustment (i.e., increased production, cost reduction, quality improvement, increased market share of sales, etc.). To the best of your ability, quantify the expected improvement in your firm's competitiveness vis-a-vis imports. For each adjustment action listed, explain on a separate sheet how your firm plans to finance the expenditure. These adjustment actions are in addition to those that you would take notwithstanding any relief under section 202 and section 302, and which you described above.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-33. **Stainless and tool steel products—Flanges and fittings.**--Report your firm's average production capability (capacity), production, shipments, inventories, and employment related to the production of **stainless or tool steel flanges and fittings** in your U.S. establishment(s) during the specified calendar years. (See definitions in the instruction booklet.)

(Quantity in short tons, value in \$1,000)							
Item	1996	1997	1998	1999	2000	Jan.- June 2000	Jan.- June 2001
AVERAGE PRODUCTION CAPABILITY (quantity) ¹							
BEGINNING-OF-PERIOD INVENTORIES (quantity)							
PRODUCTION (quantity)							
U.S. SHIPMENTS:							
Commercial shipments:							
Quantity of commercial shipments							
Value of commercial shipments							
Internal consumption/company transfers:							
Quantity of internal consumption/transfers							
Value ² of internal consumption/transfers							
EXPORT SHIPMENTS:³							
Quantity of export shipments							
Value of export shipments							
END-OF-PERIOD INVENTORIES ⁴ (quantity)							
U.S. SHIPMENTS TO:							
DISTRIBUTORS (quantity)							
END-USERS (quantity)							
AVERAGE NUMBER OF PRWs							
HOURS WORKED BY PRWs (1,000 hours)							
WAGES PAID TO PRWs (value)							
<p>¹ Please explain any increases or decreases shown (e.g. increased efficiency, increase/decrease of equipment/shifts):</p> <p>² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods below: _____</p> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p>G Yes G No--Please explain: _____</p>							

PART III.--FINANCIAL INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Jee (205-3186 regarding carbon and alloy flat products), James Stewart (205-3196 regarding carbon and alloy long products), Charles Yost (205-3432 regarding carbon and alloy tubular products), and Chand Mehta (205-3174 regarding stainless and tool steel products).

Company name: _____

- Who should be contacted regarding the requested financial information?

Company contact: _____
Name and title _____ Phone No. _____
E-mail address _____ Fax No. _____

- When does your fiscal year end (month and day)? _____

If your fiscal year changed during the periods for which data are being reported, explain below:

- Accounting basis.—The financial records of my firm are prepared on the basis of:

G GAAP

G A comprehensive basis of accounting other than GAAP (describe: _____)

- Reports and statements.—To assist us in reconciling your questionnaire response with your audited financial statements, please provide a photocopy of the page(s) for each year from your company's SEC form 10-K, audited annual report, or other annual report that you are using to compile the reconciliation of financial and capacity data by product.

- Instructions for consolidation and reporting commercial sales by product (tables III-1 through III-33):

Reconcile your company's net commercial sales, operating income, and production capacity with the segment or total data reported in your audited financial statements filed with the SEC on form 10-K, audited annual report, or other annual report in the pages that follow, marked "Reconciliation." Eliminations are intercompany transactions that are eliminated in the preparation of consolidated financial statements.

Report the commercial sales revenue and related cost information by product for the operations of your U.S. establishments in tables III-1 through III-32; the commercial sales values and operating income should be the same as shown for the product in the reconciliation. The quantities and values shown on the product-by-product pages in this section should be reconciled to the corresponding U.S. domestic commercial shipments and exports by quantity and value reported in Part II of this questionnaire. For example, if your company's fiscal year corresponds to a calendar year, then the combined value of U.S. domestic commercial sales plus exports should equal the commercial sales shown here. Refer to the instruction booklet regarding product definitions.

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.—Reconcile the net commercial sales value, operating income, and capacity as reported in the questionnaires provided to the Commission with the segment or total data as reported in SEC Form 10-K, audited annual report, and/or other annual report. Provide data for your five most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Net commercial sales values:					
Carbon and alloy flat products:					
Slabs					
Plate					
Hot-rolled sheet and strip, including plate in coils					
Cold-rolled sheet and strip, other than grain-oriented silicon electrical steel (GOES)					
Grain-oriented silicon electrical steel (GOES)					
Corrosion-resistant and other coated sheet and strip					
Tin mill products					
Carbon and alloy long products:					
Ingots, billets, and blooms					
Hot-rolled bar and light shapes					
Cold-finished bar					
Rebar					
Rails and railway products					
Wire					
Strand, rope, cable, and cordage					
Nails, staples, and woven cloth					
Heavy structural shapes and sheet piling					
Fabricated structural units					
Table continued.					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.—Continued

(Value in \$1,000)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Net commercial sales values:					
Carbon and alloy tubular products and fittings:					
Seamless, other than OCTG					
Seamless OCTG					
Welded, other than OCTG					
Welded OCTG					
Flanges, fittings, and tool joints					
Stainless and tool steel products:					
Slabs, ingots, billets, and blooms					
Cut-to-length plate					
Bar and light shapes					
Rod					
Tool steel, all forms					
Wire					
Woven cloth					
Rope					
Seamless tubular products					
Welded tubular products					
Flanges and fittings					
Other steel products¹					
Eliminations					
Products other than steel ²					
Total net sales per Form 10-K and/or annual report					
¹ Describe. ² Provide explanation.					
Continued on following page.					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.—Continued

(Value in \$1,000)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Operating income:					
Carbon and alloy flat products:					
Slabs					
Plate					
Hot-rolled sheet and strip, including plate in coils					
Cold-rolled sheet and strip, other than grain-oriented silicon electrical steel (GOES)					
Grain-oriented silicon electrical steel (GOES)					
Corrosion-resistant and other coated sheet and strip					
Tin mill products					
Carbon and alloy long products:					
Ingots, billets, and blooms					
Hot-rolled bar and light shapes					
Cold-finished bar					
Rebar					
Rails and railway products					
Wire					
Strand, rope, cable, and cordage					
Nails, staples, and woven cloth					
Heavy structural shapes and sheet piling					
Fabricated structural units					
Table continued.					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.-Continued

(Value in \$1,000)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Operating income:					
Carbon and alloy tubular products and fittings:					
Seamless, other than OCTG					
Seamless OCTG					
Welded, other than OCTG					
Welded OCTG					
Flanges, fittings, and tool joints					
Stainless and tool steel products:					
Slabs, ingots, billets, and blooms					
Cut-to-length plate					
Bar and light shapes					
Rod					
Tool steel, all forms					
Wire					
Woven cloth					
Rope					
Seamless tubular products					
Welded tubular products					
Flanges and fittings					
Other steel products					
Eliminations					
Products other than steel					
Total operating income per Form 10-K and/or annual report					
Continued on following page.					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.—Continued

(Short tons)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Capacity:					
Carbon and alloy flat products:					
Slabs					
Plate					
Hot-rolled sheet and strip, including plate in coils					
Cold-rolled sheet and strip, other than grain-oriented silicon electrical steel (GOES)					
Grain-oriented silicon electrical steel (GOES)					
Corrosion-resistant and other coated sheet and strip					
Tin mill products					
Carbon and alloy long products:					
Ingots, billets, and blooms					
Hot-rolled bar and light shapes					
Cold-finished bar					
Rebar					
Rails and railway products					
Wire					
Strand, rope, cable, and cordage					
Nails, staples, and woven cloth					
Heavy structural shapes and sheet piling					
Fabricated structural units					
Table continued.					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

RECONCILIATION OF STEEL PRODUCERS' FINANCIAL AND CAPACITY DATA WITH SEC FORM 10-K, AUDITED ANNUAL REPORT, AND/OR OTHER ANNUAL REPORT.--Continued

(Short tons)					
Item	Fiscal years				
	_____	_____	_____	_____	_____
Capacity:					
Carbon and alloy tubular products and fittings:					
Seamless, other than OCTG					
Seamless OCTG					
Welded, other than OCTG					
Welded OCTG					
Flanges, fittings, and tool joints					
Stainless and tool steel products:					
Slabs, ingots, billets, and blooms					
Cut-to-length plate					
Bar and light shapes					
Rod					
Tool steel, all forms					
Wire					
Woven cloth					
Rope					
Seamless tubular products					
Welded tubular products					
Flanges and fittings					
Other steel products					
Eliminations					
Products other than steel					
Total capacity per Form 10-K and/or annual report					

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-1 Operations on carbon and alloy flat products: Slabs.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy slabs operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-2. Operations on carbon and alloy flat products: Plate.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy plate operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-3. Operations on carbon and alloy flat products: Hot-rolled sheet and strip, including plate in coils.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy hot-rolled sheet and strip, including plate in coils, operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-4. Operations on carbon and alloy flat products: Cold-rolled sheet and strip, other than grain-oriented silicon electrical steel (GOES).--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy cold-rolled sheet and strip, other than GOES, operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-5. Operations on carbon and alloy flat products: Grain-oriented silicon electrical steel (GOES).--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy GOES operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-6. Operations on carbon and alloy flat products: Corrosion-resistant and other coated sheet and strip.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy corrosion-resistant and other coated sheet and strip operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-7. Operations on carbon and alloy steel flat products: Tin mill products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy tin mill products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-8. Operations on carbon and alloy long products: Ingots, billets, and blooms.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy ingots, billets, and blooms operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-9. Operations on carbon and alloy long products: Hot-rolled bar and light shapes.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy hot-rolled bar and light shapes operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-10. Operations on carbon and alloy long products: Cold-finished bar.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy cold-finished bar operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-11. Operations on carbon and alloy long products: Rebar.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy rebar operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-12. Operations on carbon and alloy long products: Rails and railway products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy rails and railway products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-13. Operations on carbon and alloy long products: Wire.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy wire operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-14. Operations on carbon and alloy long products: Strand, rope, cable, and cordage.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy strand, rope, cable, and cordage operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-15. Operations on carbon and alloy long products: Nails, staples, and woven cloth.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the all other carbon and alloy nails, staples, and woven cloth products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-16. Operations on carbon and alloy long products: Heavy structural shapes and sheet piling.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy heavy structural shapes and sheet piling operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-17. Operations on carbon and alloy long products: Fabricated structural units.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy fabricated structural units operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-18. Operations on carbon and alloy tubular products and fittings: Seamless tubular products other than OCTG.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy seamless tubular products, other than OCTG, operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-19. Operations on carbon and alloy tubular products and fittings: Seamless OCTG tubular products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy seamless OCTG tubular products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-20. Operations on carbon and alloy tubular products and fittings: Welded tubular products other than OCTG.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy welded tubular products, other than OCTG, operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-21. Operations on carbon and alloy tubular products and fittings: Welded OCTG tubular products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy welded OCTG tubular products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-22. Operations on carbon and alloy tubular products and fittings: Flanges, fittings, and tool joints.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the carbon and alloy flanges, fittings, and tool joints operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-23. Operations on stainless and tool steel products: Slabs, ingots, billets, and blooms.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless slabs, ingots, billets, and blooms operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-24. Operations on stainless and tool steel products: Cut-to-length plate.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless cut-to-length plate operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-25. Operations on stainless and tool steel products: Bar and light shapes.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless bar and light shapes operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	_____	_____	_____	_____	_____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-26. Operations on stainless and tool steel products: Rod.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless rod operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-27. Operations on stainless and tool steel products: Tool steel (all forms).--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the tool steel (all forms) operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-28. Operations on stainless and tool steel products: Wire.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless wire operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-29. Operations on stainless and tool steel products: Woven cloth.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless woven cloth operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-30. Operations on stainless and tool steel products: Rope.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless rope operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-31. Operations on stainless and tool steel products: Seamless tubular products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless seamless tubular products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-32. Operations on stainless and tool steel products: Welded tubular products.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless welded tubular products operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART III.--FINANCIAL INFORMATION--Continued

Company name: _____

III-33. Operations on stainless and tool steel products: Flanges and fittings.--Report the commercial sales revenue and related cost information and your firm's capital expenditures and research and development expenditures requested below on the stainless flanges and fittings operations of your U.S. establishment(s). Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. Provide data for your five most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in short tons, value in \$1,000)							
Item	Fiscal year					January-June	
	____	____	____	____	____	2000	2001
Net sales quantities:							
Commercial sales							
Net sales values:							
Commercial sales							
Cost of goods sold:							
Raw materials							
Direct labor							
Other factory costs							
Total cost of goods sold							
Gross profit or (loss)							
Total selling, general, and administrative expenses (SG&A)							
Operating income or (loss)							
Other income and expenses:							
Interest expense							
All other income or expenses, net							
Net income or (loss) before income taxes							
Depreciation/amortization included above							
Capital expenditures							
Research and development expenditures							

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from:

**Mitchell Ginsburg (202-205-3233) for carbon and alloy flat products (products 1-7);
John Giamalva (202-205-2785) for carbon and alloy long products (products 8-16); and
John Benedetto (202-205-3270) or Joshua Levy (202-205-3236) for carbon and alloy tubular products and fittings
and specialty products (products 17-31)**

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No. E-mail address

IV-2. Approximately what percentage of your firm's sales in 2000 of its U.S.-produced steel products were on a spot sales basis(_____ percent), under contract with a duration of less than one year(_____ percent), or under contract with a duration of one year or longer (_____ percent)? If your answer differs by product, please answer separately for each product.

If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) Does the contract fix quantity, price, or both? _____

(b) Does the contract have a meet or release provision? _____

(c) Do prices vary within the duration of a contract, in response to changes in spot prices?

G No **G** Yes – Describe the relationship of contract prices to spot prices.

(d) Describe any changes in the share of sales on a spot basis, contracts of less than one year, and contracts of one year or longer over the past five years.

Section IV.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's shipments of the following products produced by your firm and sold to unrelated U.S. customers during January 1996-June 2001. Definitions for each product for which pricing data are requested are listed at the top of each page on pages 109-148.

Please report separately for your firm's sales of each of the products produced by your firm and sold to unrelated U.S. customers. Total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates).

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 1: CARBON AND ALLOY STEEL FLAT PRODUCTS: SLABS—Low carbon slabs with chemistries of up to 0.15 max carbon and 0.60 max manganese exclusive of IF or specialty chemistries.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 2: CARBON AND ALLOY STEEL FLAT PRODUCTS: PLATE--Hot-rolled carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 1.00" through 2.00" in thickness. Not including high-strength or mill proprietary products, or products tested to other specifications, unless otherwise noted.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 3A: CARBON AND ALLOY STEEL FLAT PRODUCTS: HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--Hot-rolled carbon steel plate in coils, as-rolled (unprocessed), not pickled or temper-rolled, not high-strength, produced to AISI-1006-1025 grade (including, but not limited to, ASTM A36), 0.187" through 0.625" in nominal or actual thickness, 40" through 72" in width.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-A.--PRICE DATA--Continued

PRODUCT 3B: CARBON AND ALLOY STEEL FLAT PRODUCTS: HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--Hot-rolled carbon sheet in coils, commercial quality, SAE 1006-1015 or ASTM 569 equivalent, not high-strength, not pickled and oiled, not temper-rolled, 0.090" through 0.171" in nominal or actual thickness, 40" to 60" in width.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 4A: CARBON AND ALLOY STEEL FLAT PRODUCTS: COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-ORIENTED ELECTRICAL STEEL--Cold-rolled carbon steel sheet, in coils, commercial quality (ASTM A-366), not interstitial free, box annealed and temper rolled, 36" to 72" in width, 0.022" to less than 0.028" in thickness.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 4B: CARBON AND ALLOY STEEL FLAT PRODUCTS: COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-ORIENTED ELECTRICAL STEEL--Cold-rolled carbon steel sheet in coils, commercial quality (ASTM A-366), not interstitial free, box annealed and temper-rolled, 36" to 72" in width, 0.028" to less than 0.090" in thickness.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 5: CARBON AND ALLOY STEEL FLAT PRODUCTS: GRAIN-ORIENTED ELECTRICAL STEEL--Conventional grain-oriented electrical steel, ASTM A 876 Type 23G045, Condition F5. 0.23 mm thickness, maximum core loss 0.54 W/lb (1.5 T; 60 Hz), shearing quality.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 6A: CARBON AND ALLOY STEEL FLAT PRODUCTS: CORROSION-RESISTANT AND OTHER COATED SHEET AND STRIP--Aluminum-zinc alloy coated carbon steel sheet, in coils, hot dipped, structural quality, ASTM A-792, grade 50, AZ50, 40" to 49" in width, 0.019" to 0.0219" in thickness. This product has a coating of 55 percent aluminum, 43.5 percent zinc, and 1.5 percent silicon, and has a variety of product names worldwide including "Galvalume," "Zincalume," "Aluzink," "Zinkalit," and "Zalutite." This product is not pre-painted, has no organic coating, and is not high strength.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 6B: CARBON AND ALLOY STEEL FLAT PRODUCTS: CORROSION-RESISTANT AND OTHER SHEET AND STRIP--Electrolytically zinc coated carbon steel sheet, in coils, ASTM A-879, 50-90 grams/square meter per side coating, without organic coating, forming steel, 40" to under 60" in width, 0.022" to under 0.044" in thickness. This product is not preprimed, is not high strength, and is not mill proprietary.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 7: CARBON AND ALLOY STEEL FLAT PRODUCTS: TIN MILL PRODUCTS--Base price for single-reduced, electrolytic tin plate (1CRETP), 70-75 pound per base box.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 8: CARBON AND ALLOY STEEL LONG PRODUCTS: INGOTS, BILLETS, AND BLOOMS--
Carbon billets with chemistries of up to 0.25 max carbon, exclusive of special chemistries.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 9: CARBON AND ALLOY STEEL LONG PRODUCTS: HOT-ROLLED BAR AND LIGHT SHAPES--Hot-rolled bars, grade ASTM A36 or equivalent in sizes 3 inches and under.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 10A: CARBON AND ALLOY STEEL LONG PRODUCTS: COLD-FINISHED BAR--C1045, one inch round

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 10B: CARBON AND ALLOY STEEL LONG PRODUCTS: COLD-FINISHED BAR--C12L14, one inch round.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 11: CARBON AND ALLOY STEEL LONG PRODUCTS: REBAR--Straight ASTM A615, Nos. 4 and 5, grade 60 rebar.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 12: CARBON AND ALLOY STEEL LONG PRODUCTS: RAILS AND RAILWAY PRODUCTS--

New rails of iron or non-alloy steel, standard tee, head hardened, 78 to 80 feet in length, over 30 kilograms per meter.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 13: CARBON AND ALLOY STEEL LONG PRODUCTS: WIRE--Low-carbon galvanized wire, grades 1006 to 1020, coated with regular or commercial weights of zinc, 13 gauge (0.0915 inch or 2.3241 mm in diameter), medium or hard temper.

<i>(Quantity in short pounds, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 14: CARBON AND ALLOY STEEL LONG PRODUCTS: STRAND, ROPE, CABLE AND CORDAGE--Bright wire rope, 1/2" 6X19 class, independent wire rope core (IWRC).

<i>(Quantity in hundred feet, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 15: CARBON AND ALLOY STEEL LONG PRODUCTS: NAILS, STAPLES AND WOVEN CLOTH--Bulk nails, 16d (called '16 penny') coated sinkers used primarily in framing applications.

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 16: CARBON AND ALLOY STEEL LONG PRODUCTS: HEAVY STRUCTURAL SHAPES AND SHEET PILING—Wide-flange beams, 8 to 14 inches, ASTM A-36, A-575-50, or A-992, and excluding any beam that is certified or multi-certified to a grade higher than grade 50 or to grades A588, A690, or A913.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 17: CARBON AND ALLOY STEEL LONG PRODUCTS: FABRICATED STRUCTURAL UNITS

This section requests data and information related to your recent sales of fabricated structural steel units. Detailed information is requested on the price negotiation process for each of your firm's **3 largest** contracts in each of the last five years.

This information is requested for both successful and unsuccessful negotiations with all U.S. customers. Please provide information on your initial bid price, their final negotiated price, and the quantity of product sold if negotiations were successful. If any of this information is unavailable, please provide (clearly labeled) estimates.

COPY THE THIS AND THE NEXT PAGE AS NECESSARY TO COVER ALL RELEVANT YEARS AND CONTRACTS. Report all purchase prices and quotes on a delivered basis unless you specifically note otherwise. Quantities should be reported in short tons, prices and values should be reported in dollars.

CONTRACT NEGOTIATIONS FOR DELIVERY IN:

G 1996 G 1997 G 1998 G 1999 G 2000

Customer	Initial Request		Final Request		Tons Quoted	Country of Origin
	Delivered Price	Date	Delivered Price	Date		
Contract 1						
Contract 2						
Contract 3						

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 17: CARBON AND ALLOY STEEL LONG PRODUCTS: FABRICATED STRUCTURAL UNITS

For each contract for the sale of fabricated steel structural units, as listed above, please report the following information (copy this page as often as necessary). Please complete this information for **all** proposed contracts (whether or not you finally were the successful bidder).

a. Year of delivery _____

b. Names and countries of origin of firms competing for sales with your firm.

c. Specific product(s) involved..

d. Delivery and payment terms.

e. Key determinants of acceptance or rejection of sales offer (e.g., price, quality, other factors).

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 18A: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS TUBULAR PRODUCTS OTHER THAN OCTG--Seamless pipe triple stenciled (or more) to meet ASTM-106 Grade B, ASTM A-53 Grade B, and API 5L Grade B specifications; 4" nominal size (4.5" OD x 0.337" wall thickness); plain ends; schedule 80.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 18B: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS TUBULAR PRODUCTS OTHER THAN OCTG--Seamless pipe triple stenciled (or more) to meet ASTM-106 Grade B, ASTM A-53 Grade B, and API 5L Grade B specifications; 12" nominal size (12.75" OD x 0.375" wall thickness); plain ends.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 19: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS OCTG-
Casing, grade P-110, 9-5/8" O.D., 53.50 lbs./ft., long threaded and coupled, range 3, seamless.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 20A: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED TUBULAR PRODUCTS OTHER THAN OCTG--Circular welded non-alloy steel pipe meeting ASTM A-53 or equivalent, schedule 40, black, plain-end, two inches nominal inside diameter.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 20B: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED TUBULAR PRODUCTS OTHER THAN OCTG--ASTM A-513 (mechanical) or A-500 grade A or B (ornamental) tubing, carbon-welded, pickled and oiled, 1 inch square, 0.065 inch nominal wall thickness (+ or - 10 percent), 20 foot to 24 foot mill lengths.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 21: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED OCTG--
 Tubing, grade J-55, 2-3/8" O.D., 4.7 lbs., 0.190" wall, external upset ends, threaded and coupled, range 2, welded, other than full body normalized.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
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April-June		
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October-December		
1999:		
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April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 22: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: FLANGES, FITTINGS, AND TOOL JOINTS--Carbon steel butt-weld pipe fitting, 6 inch nominal diameter, 90 degree elbow, long radius, standard weight, meeting ASTM A-234, grade WPB or equivalent specification.

<i>(Quantity in units, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
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April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 23: STAINLESS AND TOOL STEEL PRODUCTS: SLABS, INGOTS, BILLETS, AND BLOOMS-
Grade 304L billets, 4" to 6" square.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
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1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 24: STAINLESS AND TOOL STEEL PRODUCTS: CUT-TO-LENGTH PLATE--Stainless steel plate not in coils, grade AISI 304L, 0.25-0.375 inches (6.35-9.52 mm) thickness, inclusive; width 96 inches, 240 inches random length.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 25A: STAINLESS AND TOOL STEEL PRODUCTS: BAR AND LIGHT SHAPES--Stainless steel bar, grade 304/304L, 1 inch in diameter, annealed, cold-finished, of round shape.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 25B: STAINLESS AND TOOL STEEL PRODUCTS: BAR AND LIGHT SHAPES--Grade 304, hot-rolled, annealed and descaled stainless steel, 90-degree angle, 2" x 2" x 1/4".

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 26: STAINLESS AND TOOL STEEL PRODUCTS: ROD--Grade AISI 304 wire rod, 5.5 mm (0.217") diameter, hot-rolled, annealed, and pickled.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 27: STAINLESS AND TOOL STEEL PRODUCTS: TOOL STEEL, ALL FORMS--Stainless tool steel H13 spherodized anneal R.T. 6-8 inches round x 12/14' R/L.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 28: STAINLESS AND TOOL STEEL PRODUCTS: WIRE --Grade 302 HQ cold-heading stainless steel round wire, 0.099 to 0.127 inch (2.515 to 3.226 mm) in diameter annealed.

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 29: STAINLESS AND TOOL STEEL PRODUCTS: WOVEN CLOTH—Stainless steel woven wire cloth, 18-8 or type 304, 10 x 10 mesh, plain weave, 0.025 wire diameter.

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 30: STAINLESS AND TOOL STEEL PRODUCTS: ROPE--Stainless steel wire rope, 1/8 inch 7x19.

<i>(Quantity in hundred feet, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 31: STAINLESS AND TOOL STEEL PRODUCTS: SEAMLESS TUBULAR PRODUCTS--Cold-finished tube, ASTM A-213, grade 304/304L, 3/4 inch outside diameter by 0.049 inch average wall thickness.

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 32: STAINLESS AND TOOL STEEL PRODUCTS: WELDED TUBULAR PRODUCTS--Welded stainless pipe, ASTM A-312, Sch. 40, grade AISI 304/304L, 1 inch through 2 inch OD.

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

PRODUCT 33: STAINLESS AND TOOL STEEL PRODUCTS: FLANGES AND FITTINGS--Stainless steel butt-weld pipe fittings; finished 90 degree long-radius elbows, welded 2 inch nominal OD, grade 316/316L dual-certified.

<i>(Quantity in units, value in dollars)</i>		
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
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October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		