

2 October 2001

ITC-RFQ-01-0008

QUESTION AND RESPONSE:

Question. “Will the US International Trade Commission accept offers that propose alternate payment schedules i.e. milestone payments? The RFQ payment schedule which withholds a full 90% of payment until IOC delivery is an onerous financial burden for any contractor. Milestone payments would relieve this burden while still providing the Trade Commission control over the payment process as the contractor would have to reach acceptance on each milestone before payment was made.

Please let us know if a proposed alternate payment schedule is acceptable”

Response: The General Instructions to RFQ Offer, Section 10, addresses Schedule of Payments. 90% payment at IOC is for CLIN 0001 only. Other CLINS such as those dealing with legacy data conversion (CLIN 0002) and Process Re-Engineering Support (CLIN 0006) will be paid when the work is completed and accepted by USITC.

However, in regard to CLIN 0001, vendors may propose alternate payment schedules based on completion of milestones. If such an alternative payment schedule is proposed, the offer must specify at which milestones they would seek payment and the amount of payment.